

EXPRESSION OF INTEREST

for

**Selection of Operator for Operating,
Maintaining & Managing - Six State
Government Testing Laboratories on Public
Private Partnership (PPP) Mode**

Issued by:



**Micro, Small & Medium Enterprises Department
Kharavel Bhawan, Gopabandhu Marg, Keshari Nagar, Bhubaneswar - 751001
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EXPRESSION OF INTEREST FOR SELECTION OF OPERATOR FOR OPERATING, MAINTAINING & MANAGING SIX STATE GOVERNMENT TESTING LABORATORIES ON PPP MODE

No. MSME-IPE-MISC-0022-2023/

/MSME. Bhubaneswar dated 27.07.2023

1. **MSME Department, Bhubaneswar** through **Directorate of Export, Promotion and Marketing** invites Expression of Interest (the "EOI") from private companies/agencies to operate, maintain & manage six State Government testing laboratories (the "Testing Laboratories") on PPP mode. The EOI document shall be available for downloading at <https://msme.odisha.gov.in/> and <https://depmodisha.nic.in/>
2. The last date for receiving queries is **08/08/2023**. The Pre-Bid meeting shall be held on **14/08/2023 at 03:00 PM** at MSME Department, Bhubaneswar. Expression of Interest should be submitted not later than **24/08/2023 up to 6:00 PM**. The detailed schedule is mentioned below:

SNo.	Critical Events	Timeline
1.	Date of Issue of Eoi	27.07.2023
2.	Submission of Pre-Bid Queries	08.08.2023 up to 6:00 PM
3.	Pre-Bid Meeting	14.08.2023 at 3:00 PM
4.	Last Date and Time for Submission of Eoi	24.08.2023 up to 6:00 PM

3. MSME Department reserves the right to amend / modify EOI documents and/or to reject any or all proposals without assigning any reasons thereof.

Principal Secretary,
Micro, Small & Medium Enterprises Department,
Kharavel Bhawan, Gopabandhu Marg, Keshari Nagar, Bhubaneswar-751001
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1. Disclaimer

The information contained in this Expression of Interest document (“EOI”) or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the MSME Department or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided. This EOI is not an agreement or an offer by the MSME Department to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the MSME Department in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. The assumptions, assessments, statements, and information contained in this EOI, may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources. The MSME Department accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the ~~be~~ expressed herein. The MSME Department may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI. The issue of this RFP does not imply that the MSME Department is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the selection of operator for operating six state government testing laboratories on PPP mode and the MSME Department reserves the right to reject all or any of the Application without assigning any reasons whatsoever.

2. Introduction

As MSMEs cater to various industries, the durability and reliability of the products manufactured by them are very critical. It is important that they adhere to national and international standards. However, as it is difficult for individual units to set up their own full-fledged laboratories for testing their products for conforming to national and international standards, hence MSME department had established Testing Laboratories providing testing and calibration facilities to industries in general and MSE's in a particular for raw materials, semi-finished and finished products, manufactured by them.

3. Objective

It is necessary to regularly modernizing/upgrading the existing Testing Laboratories to cater to the need of industries and MSME players, situated in nearby locality. Therefore, to augment the capacity, upgrade the existing machinery and enhance operational efficiencies of existing six laboratories, the State Government have decided to hand-over operation of its these Laboratories to private organisations on PPP mode. The EOI are invited from companies/agencies to operate, maintain & manage six state government testing laboratories on PPP mode.

4. Project Details

There are 6 State Government testing Laboratories functioning at Rourkela, Berhampur, Balasore, Angul, Bolangir and Cuttack by the MSME Department, Government of Odisha through its Directorate of Export, Promotion and Marketing. These Laboratories cater to MSMEs, Government Organisations and Works

Contractors by conducting about 10,000 tests in a year pertaining to products such as building materials, ferrous and non-ferrous alloys, engineering products, steel products, paper and paper products, paints, leather products, water purification materials, soaps and detergents, drugs, and pharmaceuticals, etc. Out of these 6 Laboratories, one located at Cuttack is NABL accredited while the Laboratories of Rourkela and Angul are under process for NABL accreditation. Prevailing testing facilities, testing equipment, and infrastructure information of these testing laboratories has been detailed out in Annexure A.

5. Bidding Procedure

5.1. Perspective Applicants

The Applicants should meet the following qualification criteria and shall submit documents in support of the qualification parameters. The Applicants can bid for any number of Testing laboratories in their response to RFQ/RFP.

- i. The company/agency/private organization must be registered and in operation for at least 5 years from the date of issuance of this EOI.
- ii. Its average annual turn-over for 2020-21, 2021-22 and 2022-23 FYs must have been at least Rs.50,00,000 (Rupees Fifty Lakhs).
- iii. It must be having experience of successfully running/operating at least one NABL (or any other competent regulatory authority as applicable) accredited Laboratory in India for the last 3 Financial Years.
- iv. Documentary evidence / proof of the experience is to be furnished supported by “certificates issued by the Authority concerned”.
- v. In the proposal, the Applicants may clearly state their expectations from the MSME Department for initiating the services mentioned above including development of Infrastructure.

Note: It is specially clarified here that the aforesaid criteria are the minimum eligibility criteria and additional qualification filters may be introduced at RFQ/RFP stage.

5.2. Pre-Submission Meeting

- 5.2.1. Pre-Submission Meeting will be held on **14/08/2023 at 03:00 PM** with the Interested Applicants for discussion on development envisaged by the Micro, Small & Medium Enterprises Department, Bhubaneswar. The Applicants are invited to give their suggestions and recommendation on the scope identified by Micro, Small & Medium Enterprises Department, Bhubaneswar to be developed.
- 5.2.2. Amendment and modification in the RFQ/RFP document shall be solely at the discretion of the Micro, Small & Medium Enterprises Department, Bhubaneswar.

5.3. Number of Eols

Applicants shall submit only one application in response to this EOI. Any Applicant or its associate member who submits more than one application, the Applications of such Applicants will be disqualified.

5.4. Clarifications/Communications Sought by the Bidders

The prospective Applicants requiring any clarification/communication on the EOI document may seek clarifications in writing to with a subject line as mentioned below. **Subject: Queries for Expression of Interest for Selection of Operator for Operating, Maintaining and Managing Six State Government Testing Laboratories on PPP mode.** Email: ipemsme@gmail.com

5.5. Format & Signing of Eoi

5.5.1. The Applicants would provide all the information as per this EOI Document and in the specified formats. Micro, Small & Medium Enterprises Department, Bhubaneswar reserves the right to reject any EOI that is not in the specified formats. The EOI should contain all the required and relevant information in the formats prescribed and as shown in the Check List. The EOI shall be typed or printed, and the Applicant shall initial each page. All the alterations, omissions, additions, or any other amendments made to the EOI shall be initialed by the person(s) signing the EOI.

5.6. Sealing & Marking of Eoi

5.6.1. The envelope shall indicate the name, address, and contact number of the Applicant. The envelope shall clearly bear the following identification: **“FOR SELECTION OF OPERATOR FOR OPERATING, MAINTAINING & MANAGING SIX STATE GOVERNMENT TESTING LABORATORIES ON PPP MODE”**. The envelope shall be addressed to: **Micro, Small & Medium Enterprises Department, Kharvel Bhawan, Gopabandhu Marg, Keshari Nagar, Bhubaneswar – 751001**

5.7. Eoi Due Date

5.7.1. EOI should be submitted on or before the EOI due date as set out in this EOI Document at the address provided in Clause 5.6.1 in the manner and form as detailed in this EOI Document. EOI submitted by either facsimile transmission or telex or e-mail will not be acceptable. Any EOI received after the due time and date will be returned unopened to the Applicant. Any EOI received after the due time and date will be returned unopened to the bidder.

5.8. Evaluation of Eoi

5.8.1. Micro, Small & Medium Enterprises Department, Bhubaneswar would open the EOI on the due date for EOI document submissions as detailed in this EOI. Micro, Small & Medium Enterprises Department, Bhubaneswar would subsequently examine and evaluate EOI in accordance with the criteria set out in clause 5.1. To assist in the process of evaluation of EOI, Micro, Small & Medium Enterprises, Bhubaneswar may, at its sole discretion, ask any Bidder for clarification on its Proposal. The request for clarification and the response shall be in writing. No change in the substance of the EOI would be permitted by way of such clarifications.

5.8.2. Micro, Small & Medium Enterprises Department, Bhubaneswar reserves the right to reject any Applications, if

(a) At any time, any material misrepresentation is made or uncovered; or

(b) A material concealment is detected; or

- (c) The Applicant does not respond promptly and thoroughly for request of supplement information required for evaluation of the Applications.

5.9. Amendment(s) to Eoi

- 5.9.1. Micro, Small & Medium Enterprises Department, Bhubaneswar may, for any reason, modify the Expression of Interest (EOI) by amendment (s) at any time before the deadline for submission of applications. All prospective Applicants should check the <https://msme.odisha.gov.in/> and <https://depmodisha.nic.in/> regularly to keep themselves informed. All such amendments shall be binding on them and this Expression of Interest along with the amendment(s) shall constitute the complete Expression of Interest.

5.10. Correspondence with Applicant

- 5.10.1. Save and except as provided in this EOI, the MSME Department shall not entertain any correspondence with any Applicant in relation to the acceptance or rejection of any EOI.
- 5.10.2. Any information contained in the EOI shall not in any way be construed as binding on the MSME Department, its agents, successors, or assigns, but shall be binding against the Applicant if the Project is subsequently awarded to it on the basis of such information.

5.11. Site Visit and Verification of Data

- 5.11.1. Applicants are encouraged to submit their respective EOIs after visiting the Project site and ascertaining for themselves the site conditions, location, surroundings, climate, availability of power, water & other utilities for construction, access to site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them. Applicants can visit the laboratories as per following schedule

Testing Laboratory, Industrial Estate, Khapuria, Cuttack	
Scheduled Date of Visit	1 st & 2 nd of August 2023, Time:10.00AM to 5.30 PM
Name and telephone number of contact person	Sri A. Majhi, SSO (I/C), SSO Mob:9861757189
Testing Laboratory, Industrial Estate, Angul	
Scheduled Date of Visit	3 rd & 4 th of August 2023. Time:10.00AM to 5.30 PM
Name and telephone number of contact person	Sri C.K. Mati, Dy Dir(I/c), Mob:9861525144
Testing Laboratory, Industrial Estate, Ankuli, Berhampur	
Scheduled Date of Visit	4 th & 5 th of August 2023. Time:10.00AM to 5.30 PM
Name and telephone number of contact person	Sri Bhupendra Kumar Mohanty, SSO Mob: 8249829428
Testing Laboratory, Industrial Estate, Bolangir	
Scheduled Date of Visit	5 th & 7 th of August 2023. Time :10.00AM to 5.30 PM

Name and telephone number of contact person	Sri P Das, SSO Mob:7656908879
Testing Laboratory, Industrial Estate, Balasore	
Scheduled Date of Visit	7 th & 8 th of August 2023. Time:10.00AM to 5.30 PM
Name and telephone number of contact person	Sri Bhupendra Kumar Mohanty, SSO(I/c) Mob: 8249829428
Testing Laboratory, Industrial Estate, Rourkela	
Scheduled Date of Visit	18 th & 9 th of August 2023. Time:10.00AM to 5.30 PM
Name and telephone number of contact person	Sri P Das, SSO Mob: 7656908879

5.11.2. It shall be deemed that by submitting the EOI, the Applicant has:

- a) Made a complete and careful examination of the EOI Documents.
- b) Received all relevant information requested from the MSME Department.
- c) Accepted the risk of inadequacy, error or mistake in the information provided in the EOI Documents or furnished by or on behalf of the MSME Department relating to any of the matters referred to in Clause 5.11.1 above.
- d) Satisfied itself about all matters, things and information including matters referred to in Clause 5.11.1 hereinabove necessary and required for submitting an informed EOI, execution of the Project in accordance with the EOI Documents and performance of all its obligations thereunder.
- e) Acknowledged and agreed that inadequacy, lack of completeness or incorrectness of information provided in the EOI Documents or ignorance of any of the matters referred to in Clause 5.11.1 hereinabove shall not be a basis for any claim for compensation, damages, extension of time for performance of its obligations, loss of profits etc. from the MSME Department, or a ground for termination of the Operation and Maintenance Agreement by the Operator.
- f) Acknowledged that it does not have a Conflict of Interest; and
- g) Agreed to be bound by the undertakings provided by it under and in terms hereof.

5.11.3. The MSME Department shall not be liable for any omission, mistake, or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to RFP, including any error or mistake therein or in any information or data given by the MSME Department.

6. Selection Process:

Selection of operator will be on the basis of competitive bidding process in response to Request for Qualification (RFQ) / Request for Proposal (RFP) to be invited by Micro, Small & Medium Enterprises Department, Bhubaneshwar subsequently. The EOI shall not be used to either shortlist or disqualify tenderers and any entity which has not submitted an EOI, shall also be allowed to participate in the RFP

stage.

7. Scope Of Work

7.1. Responsibilities of Operator

7.1.1. Operator selected through the selection process as defined in Clause 6 of this EOI will be handed over the facility on as is whereas basis and shall have following major responsibilities:

- a) Operate, maintain & manage the existing facility/(ies) on its own cost
- b) Deploy the required human resources with adequate skill and number for proper functioning of the facility with required standards
- c) Upgrade, enhance, and augment (new testing lines, existing testing lines) the facility as proposed in their EOI (annexure III)
- d) Arrange for all finance for operation and maintenance of existing facility/(ies), proposed augmentation, enhancement for satisfactorily fulfilment of its obligation in accordance with bidding document (RFQ/RFP/Draft Service Agreement).

7.1.2. The MSME Department reserves the right to amend, revise the scope of work of the project during any stage of the selection process as defined in Clause 6 of this EOI

8. Checklist of Documents to be Submitted as a Part of the Eoi:

1. Application for submission of EOI. Brief profile of the applicant (Appendix I)
2. Relevant licence/ experience along with supporting documents
3. Details of Applicant (Appendix II)
4. Statement of Blacklisting (Appendix III) and (Appendix IV)
5. Technical Capacity of Applicant (Appendix V)
6. Financial Capacity of Applicant (Appendix VI)
7. Approach & Methodology (Appendix VII)